



29 JULY 2022 | PAGE 1 OF 2

#### **FUND PROFILE**

**OBJECTIVE** Long-term capital appreciation through investment in equities of Japanese companies that are

achieving EPS growth through the skillful execution of unique business models that are well

suited to the economic environment and growth opportunities

APPROACH Intensive bottom-up research (company visits, interviews and fundamental analysis) with

utilization of proprietary database of over 3,800 companies

**SUITABILITY** Institutional investors with a long term view

## FUND MANAGER'S COMMENT | OVERVIEW

Our outlook as of July 31 for corporate performance for the fiscal year ending March 2023 (for the 2,025 companies that actually announced their forecasts) is as follows: ordinary income of ¥65.7 trillion down -0.8% from the previous year, net income of ¥46.1 trillion down -0.4% from the previous year, and gross dividends of ¥15.5 trillion up 2.1% from the previous year. In July, the U.S. stock market rose as concerns over U.S. monetary tightening receded, leading the Japanese market to also rise. According to domestic companies' forecasts for the fiscal year ending March 31, 2023, the shortage of parts such as semiconductors is being resolved through diversification of procurement sources and design changes, but many companies are cautious about the future due to the continuing rise in raw material and fuel prices and logistics costs. Subject to normalization of the supply chain and the penetration rate of price pass-throughs, we anticipate earnings will exceed forecasts. We think it important to continue to conduct due diligence and select companies that can expect medium- to long-term EPS growth.

## **Investment Themes**

# WITH THIS IN MIND WE ARE BUILDING OUR PORTFOLIO AROUND THE FOLLOWING THEMES:

- 1. Companies that have established highly profitable business models that will enable them to achieve a high level of earnings growth over the medium to long term;
- 2. Companies with sustainable earnings growth over the medium to long term in the hardware and software fields that contribute to the actualization of IoT and 5G, which are part of the fourth industrial revolution;
- 3. Companies that offer the latest devices that utilize the infrastructure of the Fourth Industrial Revolution and take part in improving customer productivity;
- 4. Companies that respond to environmental regulations through EV and electrical equipment, which are next-generation themes of the automobile industry where supply and demand are tight:
- 5. Companies that are resistant to current inflation and maintain high profitability.

#### PERFORMANCE CHART



#### **FUND FACTS**

Market Coverage	Japanese Equities				
Currency	Japanese Yen, U.S. Dollar, or Euro				
Inception Date	30 March 2011 Yen Unit Class 19 August 2015 USD Hedged Unit Class 01 May 2018 EUR Hedged Unit Class				
ISIN Code	IE00B3VGSP84 Yen Unit Class IE00BVRZ9185 USD Hedged Unit Class IE00BDRTDF67 EUR Hedged Unit Class				
Bloomberg Code	YUKIJPY:ID Yen Unit Class YUKIUSD:ID USD Hedged Unit Class YUKIEUR:ID EUR Hedged Unit Class				
Total Net Asset	¥5,815 Million				
Unit NAV	¥33,788 Yen Unit Class \$1,396.37 USD Hedged Unit Class €817.45 EUR Hedged Unit Class				
Legal Classification	UCITS regulated by Central Bank of Ireland				
Listed	Irish Stock Exchange				
Reporting Year End	July				
Subscription / Redemption	Daily				
Minimum Investment	¥1,000,000 Yen Unit Class \$10,000 USD Hedged Unit Class €10,000 EUR Hedged Unit Class				
NAV Calculations	Daily				
Manager	Carne Global Fund Managers (Ireland) Ltd Dublin				
Trustee	BNY Mellon Trust Company (Ireland) Ltd Dublin				
Investment Manager	Yuki Management & Research Co. Ltd Tokyo				
Fund Manager	Magotaka Oshitani				
Administrator	BNY Mellon Fund Services (Ireland) DAC Dublin				
Auditor	PricewaterhouseCoopers Dublin				
International Placing Agent	Yuki - Co, LLC				

### CONTACTS

For Fund Prospectus & Application Form: Transfer Agent

BNY Mellon Fund Services (Ireland) DAC

Tel: +353 1 900 4590 e-mail: yuki@bnymellon.com

For Further Fund Information: International Placing Agent Jeff Collett Yuki-Co, LLC 2173 Walker Lane Holladay, UT 84117 USA

Tel: +1 (801) 554-5191 e-mail: jeffcollett@yukico-llc.com www.yukifunds.com







29 JULY 2022 | PAGE 2 OF 2

## FUND MANAGER'S COMMENT | REVIEW

Through company visits and participation in earnings announcement meetings, the fund manager added new positions, confirmed existing positions, and increased the weightings of some positions. One company of note is Nextage Co. Ltd. (3186), which is continuing its growth in the used car sales business. While the domestic used car sales market is declining due to seasonal and temporary factors such as decreased exports to Russia, Nextage continues to grow sales as repeat customers exchange their models for newer ones and the company uses its own used car sourcing strengths to grow its profitability. Improvements in internal operations have succeeded in increasing the contract ratio for both sales and purchases, and in the next three years, not only will sales increase due to the expansion of store openings, but EPS growth can also be expected over the medium to long term due to improved profit margins at existing stores. In addition, efforts to reduce the turnover rate of new employees, which had been an issue, are beginning to show results, and as lower training costs will lead to further profit growth we have increased the weight of the position.

## **FEES**

Manager	0.015%		
Administrator	0.085% - 0.025%		
Trustee	0.02%		
Investment Manager and Placing Agent	1.50%		

Plus hedge cost for USD Hedged Unit Class

Please see prospectus for details [minimum charge may apply]

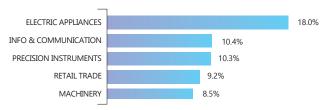
#### PERFORMANCE DATA

		YTD	1M	3M	1Y	3Y	5Y	10Y	Inception
FU	ND	-14.4%	4.0%	-1.0%	-6.3%	13.3%	7.2%	317.39%	237.9%
TOI		-2.6%	3.7%	2.1%	2.1%	24.0%	19.9%	103.92%	124.0%

#### **TOP HOLDINGS**

1 Ono Pharmaceutical (4528)	3.4%
<b>2</b> Terumo Corp (4543)	3.4%
<b>3</b> Marui Group (8252)	3.3%
4 Olympus Corp (7733)	3.2%
<b>5</b> Sony Group (6758)	3.2%
6 Maruwa Co (5344)	3.2%
<b>7</b> Shimadzu Corp (7701)	3.1%
8 DMG Mori Co (6141)	3.0%
<b>9</b> Okuma Corp (6103)	3.0%
<b>10</b> SCSK Corp (9719)	2.9%
TOTAL	31.8%

## SECTOR BREAKDOWN



## FUND MANAGER'S COMMENT | Future Strategy

The stock market ended positive in July. The rising trend of the U.S. 10-year bond yields stabilized, and our analysis indicates that July was a month in which the market focused on companies with good earnings and companies trading at high PERs. Once interest rate stability returns, we believe that stock selection will be emphasized and capital will continue to shift to growth companies. Until the U.S. stock market stabilizes, we anticipate that the Japanese market will likewise have some uncertainty. However, the PER of companies with good earnings that are trading at fair value has dropped to the 13x level, and we expect that when the market turns positive these companies will see significant appreciation. Regardless of sector, our analysis is that companies with unique business models and high market share will be able to sustain sales growth from the next fiscal year onward and will be able to pass on price increases even in inflationary conditions such as rising raw material prices, so EPS growth will also be sustainable.

Our investment policy is to focus on fundamentals, building a portfolio focused on companies undergoing a high rate of change with a superior market advantage. We will adjust our position weightings based on target prices using our 3-year earnings estimates, and thoroughly analyze and evaluate company earnings to focus our investments on companies that we expect will improve profits over the medium to long term and have high EPS growth momentum based on unit sales growth.

**DISCLAIMER:** This material is intended to report solely on the investment strategies and opportunities identified by Yuki. Additional information is available upon request. Information herein is believed to be reliable but Yuki does not warrant its completeness or accuracy. Opinions and estimates constitute Yuki's judgement and are subject to change without notice. Past performance is not indicative of future results. The material is not intended as an offer or solicitation for the purchase or sale of any financial instrument. Yuki and/or its affiliates and employees may hold a position or act as advisor to such issuer. The investments and strategies discussed herein may not be suitable for all investors; if you have any doubts you should consult your own advisor or broker. The material is not intended to provide, and should not be relied on for, accounting, legal or tax advice, or investment recommendations. You should consult your tax or legal adviser about the issues discussed herein. The investments discussed may fluctuate in price or value. Investors may get back less than they invested. Changes in rates of exchange may have an adverse effect on the value, price or income of investments.

ADDITIONAL INFORMATION FOR INVESTORS IN SWITZERLAND: The Fund, including its Sub-Fund, is compliant with Swiss law for distribution to qualified investors in or from Switzerland. The Swiss representative is Carnegie Fund Services S.A., 11, rue du Général-Dufour, 1204 Geneva, Switzerland. The Swiss paying agent is Banque Cantonale de Genève, 17, quai de l'Île, 1204 Geneva, Switzerland. Investors in Switzerland can obtain the documents of the Fund, such as the Pospectus, the Trust Deed, the Key Investor Information Documents (KIIDs) and the financial reports free of charge from the Swiss representative. This document may only be issued, circulated or distributed so as not to constitute an offering to the general public in Switzerland. Recipients of the document in Switzerland should not pass it on to anyone without first consulting their legal or other appropriate professional adviser, or the Swiss representative.